

SHOW NOTES

How Dan Brault Went From 350,000+ in Debt in 2019 To Paying Off All Debts In Less Than a Year

With Dan Brault, House Buyers Club

Oct. 28, 2020

About Dan Brault



Dan Brault is the owner of House Buyers Club in Rochester, New York. He was a successful medical device salesman who gave up a six figure job to become wildly successful at real estate. Now, in addition to owning an expanding real estate wholesaling business, he is a member of the Front Row Dads group, which helps business owners balance their family-work balance.

Connect with or find more information about Dan at [instagram.com/ActionDanBro](https://www.instagram.com/ActionDanBro), [facebook.com/housebuyersclubllc](https://www.facebook.com/housebuyersclubllc), or [instagram.com/HouseBuyersClub](https://www.instagram.com/HouseBuyersClub)

Show Notes

Steve and Dan discuss how Dan took his business from being \$350,000 in personal debt to paying his parents back, quitting his six figure job, and booming his real estate business. Dan is brutally honest about his struggles and what he did to fix the problems he was experiencing.

Top 5 Takeaways from Dan Brault:

5. You are going to fail in this business. Expect it and don't let it knock you out.
4. You can start your real estate business while you work another job. It can help you have money saved up or produced for the times when you aren't making money (or you're losing money) in your real estate business.
3. Find out what you do well and what you like to do. Then hire people who can do the things you aren't good at or don't like to do. Get trained in and use predictive indexing -- it is worth the investment and will save you many times the cost by helping you to avoid hiring the wrong people.
2. Systems, systems, systems. You won't make it without putting in place good systems. You don't have to develop them yourself; there are many ready to use systems available.
1. You can make the big money and create the lifestyle you want in real estate, or in any other business. To do so, you have to work at it constantly by self-improvement, by trying to get better every day, and by taking action. All the education in the world is useless if you don't, at some point, put the knowledge into action.

Bonus Takeaway: Steve's training transformed my business. Now about 95% of what I do was learned directly from Steve's program, and it has made my business boom and also enjoyable. I

would never have had this level of success without taking Steve's program. Get trained so you can be successful.

About Steve Trang



Steve Trang is the founder of the Real Estate Disruptors movement and host of the Real Estate Disruptors Podcast. He started his podcast in the middle of 2018 to inspire wholesalers and real estate agents to double their incomes by adding a second leg to their business. The podcast has now grown to ten thousand followers with new members of the community sharing their success story every week.

Steve's goal is to create 100 Millionaires. One of his favorite quotes is from the great Zig Ziglar: "You can have everything in life you want, if you will just help enough other people get what they want." He heard this quote when he first got into real estate, and it has stuck with him throughout his entire career. In fact, it's essentially one of the core values Steve lives by.

Connect with Steve at [linkedin.com/in/stevetrang](https://www.linkedin.com/in/stevetrang), [facebook.com/stevetrang](https://www.facebook.com/stevetrang), [instagram.com/steve.trang](https://www.instagram.com/steve.trang), [stevetrang.com](https://www.stevetrang.com), or [realestatedisruptors.com](https://www.realestatedisruptors.com).